

9. Corporate Citizenship and Commitment to the City

No other firm does more than Wells Fargo as we were **once again recognized as the largest corporate philanthropist in LA** (source: Los Angeles Business Journal - August 19, 2013 and July 9, 2012). Just a few examples of numerous Wells Fargo donations and volunteer efforts include:

- \$50,000 grant to the Los Angeles Mission to supply Thanksgiving dinner along with health exams and dental screenings to the homeless population on Downtown LA's skid row;
- \$300,000 Neighborhood LIFT Program Grant to MEND (Meet Each Need with Dignity), the largest nonprofit in the San Fernando Valley to serve poverty-stricken clients. The grant will specifically support MEND's "Home Garden Program," which relieves hunger by educating families about planting and growing fruits and vegetables;
- \$100,000 grant to HIRE LA, a summer youth jobs program dedicated to hiring and training young people from low and moderate income neighborhoods throughout LA. Since 2006 Wells Fargo has supported Hire LA through grants and internships funded by the Wells Fargo Foundation;
- More than 100 Wells Fargo team members gathered at Sunset Gower Studios to raise money for the annual Leukemia and Lymphoma Society's "Light the Night Walk." As "Presenting Sponsor," Wells Fargo donated \$75,000. Also, team members raised an additional \$5,000 in support of the walk.

It is our policy and our commitment to ensure minority, women, disadvantaged and small business enterprises ("MWDSBES") are integrated into strategic sourcing and procurement processes and have the maximum opportunity to participate in supplier contracts (see www.wellsfargo.com/about/diversity/supplierdiversity/overview). Such diversified and local procurement also ensures efficiency and is part of our company-wide efforts to curb greenhouse gases. For 2012, Wells Fargo MWDSBE utilization in Los Angeles totaled 392 businesses with \$36.8 million or 7.2% of all first tier spending.